

INSURANCE

# HONG LEONG SMART PROTECT PLUS INSURANCE

Tailor-Made to Suit Your Lifestyle



# Hong Leong SMART Protect Plus Insurance

Tailor-Made to Suit Your Lifestyle

In today's busy world, with so many demands on your time, you would need a smart and easy insurance solution that can be tailor-made according to your protection needs.

Presenting Hong Leong SMART Protect Plus Insurance, an investment-linked plan that provides life protection up to age 100 and can be tailor-made to offer you a sense of security along the way.

## Tailor-Made Coverage

Choose from a suite of solutions to carefully craft your protection according to your lifestyle!



### Life Protection

Secures Your Family's Future in Your Absence



### Critical Illness

Covers Major Critical Illnesses



### Disability

Covers Total Permanent and Old-Age Disability



### Medical

Covers Your Hospitalisation Cost



### Premium Waiver

Takes Care of Your Premium During Unexpected Times



### Accidents

Covers Accidental Death and Total Permanent Disablement



### Income

Provides You Income Should Disability or Critical Illness Occur

## Why Hong Leong SMART Protect Plus Insurance?

Hong Leong SMART Protect Plus Insurance provides the following benefits/features:

### Death Benefit (2 Coverage Types)

In the event of death (due to any cause) of the Life Assured, the amount payable shall be:

→ **Increasing Cover**

Basic Sum Assured + Account Value

→ **Level Cover**

Higher of Basic Sum Assured or Account Value.

The Basic Sum Assured will be reduced by amount withdrawn.

### Maturity Benefit

When your plan matures at age 100, you will receive the following amount:

→ **Increasing Cover**

Basic Sum Assured + Account Value

→ **Level Cover**

Higher of Basic Sum Assured or Account Value.

For maturity at other age, you will only receive Account Value.

### Policy Term

Multiple policy term options are available to meet your protection needs.

### Hassle-free Extension Up to Age 100

Your policy can be extended automatically, recurring every 5 years, upon policy maturity up to age 100 without underwriting, subject to the selected coverage term. You may need to fulfil the required premium which corresponds to the extended period, or choose to save earlier with higher premium to boost your Account Value.

As this is an investment-linked plan, the sustainability of your policy shall depend on your Account Value.

### Enhance Your Protection with Optional Riders

#### 1st Life Assured:

| Category         | Riders   |
|------------------|--|
| Accident         | <ul style="list-style-type: none"><li>• Accidental Death Benefit Rider</li><li>• Accidental TPD Rider</li></ul>  |
| Critical Illness | <ul style="list-style-type: none"><li>• Accelerated Critical Illness Rider (only available for increasing cover policies)</li><li>• CI Care Rider</li></ul>  |
| Disability       | <ul style="list-style-type: none"><li>• Disability Lump Sum Rider (TPD only)</li><li>• Disability Lump Sum Rider</li></ul>   |
| Income           | <ul style="list-style-type: none"><li>• Cancer Monthly Income Rider</li><li>• Disability Monthly Income Rider</li></ul>  |
| Life Protection  | <ul style="list-style-type: none"><li>• Term Rider</li></ul>   |
| Medical          | <ul style="list-style-type: none"><li>• Hong Leong SMART MediProtect Rider</li><li>• Optional Benefit to Hong Leong SMART MediProtect Rider:<ul style="list-style-type: none"><li>• Million Annual Limit</li><li>• Overseas Treatment for Selected Surgeries II</li><li>• Outpatient Treatment Dengue Fever &amp; Zika Virus</li></ul></li></ul> |
| Waiver           | <ul style="list-style-type: none"><li>• Critical Illness Waiver of Premium Rider</li><li>• TPD Waiver of Premium Rider</li></ul>   |

## Policy Owner/ 2nd Life Assured

| Category        | Riders   |
|-----------------|--|
| Disability      | <ul style="list-style-type: none"><li>Disability Lump Sum Rider (TPD only)</li><li>Disability Lump Sum Rider</li></ul> |
| Life Protection | <ul style="list-style-type: none"><li>Term Rider (Family)</li></ul>  |
| Waiver          | <ul style="list-style-type: none"><li>Living Care Waiver of Premium Rider</li><li>Waiver of Premium Rider</li></ul>    |

## Eligibility (age on last birthday)

|                              | Minimum            | Maximum            |              |
|------------------------------|--------------------|--------------------|--------------|
| 1 <sup>st</sup> Life Assured | 30 days old        | Policy Term Option | Maximum      |
|                              |                    | Up to Age 70       | 50 years old |
|                              |                    | Up to Age 80       | 60 years old |
|                              | Up to Age 90 / 100 | 70 years old       |              |
| 2 <sup>nd</sup> Life Assured | 30 days old        | 70 years old       |              |
| Policy Owner                 | 16 years old       | 70 years old*      |              |

\* If purchase rider

## Premium Payment

Minimum basic annualised premium is RM3,000. Payment can be done monthly, quarterly, semi-annually or annually via cash, cheque, credit card and auto debit.

## Top-up Premium

To maximise your account value, you may choose to top-up.

## Premium Allocation

The premium (excluding rider premium) you pay will be divided into:

### → Allocated Premium

The allocated premium will be invested into the universal account.

|  | Policy Year |     |     |     |     |     |           |
|--|-------------|-----|-----|-----|-----|-----|-----------|
|  | 1           | 2   | 3   | 4   | 5   | 6   | 7 & above |
| % of Basic Premium                       | 60%         | 70% | 80% | 90% | 90% | 95% | 100%      |
| % of Regular and one time top up Premium | 95%         | 95% | 95% | 95% | 95% | 95% | 95%       |

### → Unallocated premium

The unallocated premium is equivalent to the premium paid (basic premium and top-up premium, if any) less allocated premium.

This amount will be utilised for commission and management expenses.

## Fees and Charges

|                                       |   |
|---------------------------------------|---|
| <b>Policy Fee</b>                     | <ul style="list-style-type: none"> <li>Monthly policy fee of RM8 is chargeable to the policy.</li> </ul>  |
| <b>Premium &amp; Insurance Charge</b> | <ul style="list-style-type: none"> <li>Premium and insurance charge of basic plan are chargeable up to the expiry/ maturity of policy.</li> <li>The rates of insurance charge for the basic plan are non-guaranteed.</li> <li>The insurance charge will be deducted monthly through cancellation of units. It is based on various factors such as attained age, gender, smoker status and health status.</li> </ul> |

## Commissions

Commissions are deducted based on the premium paid and are borne by the policy owner.

## Basic Premium

| Policy Year |     |     |    |    |    |    |    |    |    | Total |
|-------------|-----|-----|----|----|----|----|----|----|----|-------|
| 1           | 2   | 3   | 4  | 5  | 6  | 7  | 8  | 9  | 10 |       |
| 30%         | 20% | 15% | 5% | 5% | 5% | 5% | 5% | 5% | 5% | 100%  |

## Top-up:

3.75% of Top-up Premium

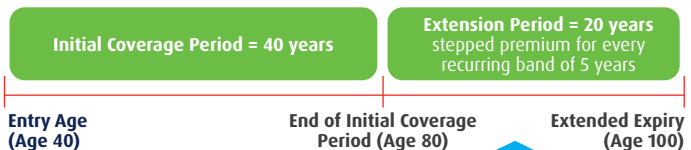
## How does the auto-extension feature work?

At the end of the initial coverage period, this plan will be automatically extended, recurring every 5 years until age 100 without going through underwriting. A notification on the extension of the plan will be sent to you at least 90 days before the beginning of the extension period, together with the expected premium during the extension period.

If you **do not want to extend** the plan up to age 100, you are required to notify HLA at least 30 days prior to the end of the initial coverage period and a Maturity Benefit shall be payable upon the end of the initial coverage period.

## Example:

Alex, a non-smoker purchased Hong Leong SMART Protect Plus Insurance with Level Cover as his coverage type and Basic Sum Assured of RM150,000 at the age of 40. He has chosen his coverage period up to age 80, thus his initial coverage period is 40 years. Also, Alex has chosen a full premium payment term with annual premium of RM3,170 which is allocated into Venture Blue Chip Fund. He has also decided to enhance his coverage by attaching Disability Lump Sum Rider and CI Care Rider with Rider Sum Assured of RM150,000 during inception with coverage period of 40 years for both riders.



Upon the extension of the plan,

- The Basic Sum Assured shall remain at the amount prior to extension
- The attached rider(s) which is/are in force prior to extension shall remain, subject to the terms and conditions under the rider(s)
- Premium, insurance charges, policy fee, fund management fee and any applicable tax shall continue to be chargeable
- Additional stepped premium for every recurring band of 5 years may be required

**For illustration purpose,** Table 1 shows the estimated required premium of different coverage periods with and without auto-extension feature.

**Table 1:**

|  | You have chosen an initial coverage period up to age 80  | Initial coverage period up to age 80 with auto-extension up to age 100                                | If you choose initial coverage period up to age 100  |
|--|--|---|--|
| Initial Coverage Period  | Up to age 80   | Up to age 80  | Up to age 100  |
| Annual Premium payable based on 1st insured life's age at the beginning of the policy year | RM3,170 payable from age 40 to age 79<br><b>Total:</b> RM126,800<br><b>Accumulative:</b> RM126,800 | RM3,170 payable from age 40 to age 79<br><b>Total:</b> RM126,800<br><b>Accumulative:</b> RM126,800    | RM4,847 payable from age 40 to age 99<br><b>Total:</b> RM290,820<br><b>Accumulative:</b> RM290,820 |
|  |  | RM25,468 payable from age 80 to age 84<br><b>Total:</b> RM127,340<br><b>Accumulative:</b> RM254,140   |  |
|  |  | RM39,040 payable from age 85 to age 89<br><b>Total:</b> RM195,200<br><b>Accumulative:</b> RM449,340   |  |
|  |  | RM55,000 payable from age 90 to age 94<br><b>Total:</b> RM275,000<br><b>Accumulative:</b> RM724,340   |  |
|  |  | RM77,246 payable from age 95 to age 99<br><b>Total:</b> RM386,230<br><b>Accumulative:</b> RM1,110,570 |  |

**Note:**

- The expected premiums in Table 1 above have been calculated based on the estimates of future outcome and the actual expected premium may be higher or lower depending on policy sustainability. Actual sustainability of the policy depends on the actual investment return and any variation in policy benefits and charges. You are advised to refer to the annual sustainability statement for the updated expected premium based on most recent assumptions.
- The stepped premium illustrated during extension period is dependent on the remaining Account Value at the end of initial coverage period and each recurring band. If the Account Value is high at the end of initial coverage period or the recurring band, then the stepped premium in subsequent recurring bands could be lesser.
- However, your investment-linked policy may lapse/terminate once your Account Value is insufficient to pay the charges. Some factors that may cause your Account Value being insufficient are:
  - High insurance charges if you buy many riders, and especially if the charges are increasing over time as you get older
  - Poor investment returns
  - Premium holiday – i.e. if you stop paying premium for a long period of time
  - Partial withdrawal
- Once the Policy Owner surrenders the policy during initial coverage period or extension period, the auto-extension feature shall not be applicable.

You are advised to refer to the Product Disclosure Sheet and Product Illustration for the estimated required premium during the extension period before purchasing the policy. In general, the expected premium increases as you move into older age band.

## Notes

1. Hong Leong SMART Protect Plus Insurance is a regular premium investment-linked plan.
2. Before you sign up for this policy, you should be satisfied that this policy will best serve your needs and that you can afford the premium payable under this policy. You should assess the suitability of the product in relation to your financial goals and risk appetite.
3. You are advised to study the Product Illustration, Product Disclosure Sheet and Fund Fact Sheet, paying particular attention to the nature of investment risks and non-guaranteed benefits of the plan that you intend to purchase.
4. The rates of insurance charge are not guaranteed.
5. Since in the initial years the top-up facility will allocate a higher amount towards the purchase of units, you can maximise your investment value by minimising your Annual Target Premium and maximising your top-up amount.
6. Once your account value has accumulated a substantial amount of units, you may opt for a "premium holiday" where you do not need to pay the premiums so long as there are sufficient units to pay the insurance and service charges. However, please note that there is a possibility of your policy lapsing when the required charges, including rider charges, exceed the value of units available.
7. Please note that if you purchase too many unit deducting riders, the rider charges may deplete the investment-linked fund units.
8. Personal tax relief are subject to eligibility and approval of Inland Revenue Department.

### **IMPORTANT:**

This brochure is for general information only and is not intended to be construed as a contract of insurance. You are advised to refer to the Product Disclosure Sheet and Product Illustration before purchasing the policy and to the policy contract for specific terms, conditions, and exclusions of coverage after purchasing the policy. Please take note that the information contained in the brochure may change without prior notice.

**This is an insurance product that is tied to the performance of the underlying assets, and is not a pure investment product such as unit trusts.**

### **Underwritten by**

Hong Leong Assurance Berhad 198201014849 (94613-X)  
Head Office  
Level 3, Tower B, PJ City Development,  
No. 15A, Jalan 219, Seksyen 51A,  
46100 Petaling Jaya,  
Selangor, Malaysia.  
Tel: 03-7650 1288 Fax: 03-7650 1299

Hong Leong Assurance Berhad is an insurance company licensed under the Financial Services Act 2013 and regulated by Bank Negara Malaysia.

For more Information, please contact our intermediary, Hong Leong Bank Berhad 193401000023 (97141-X) by visiting any Hong Leong Bank branch, calling **1-800-38-8888**, or log on to **www.hlb.com.my**.